#### IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicant(s): Eric S. Michlowitz, Elisa J. Sumner

Assignee: Dell Products L.P.

Title: A Process, a System and Software Architecture for Evaluating Supplier

Performance

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Mail Stop Appeal Brief - Patents Board of Patent Appeals and Interferences United States Patent and Trademark Office P.O. Box 1450 Alexandria, VA 22313-1450

# **SUPPLEMENTAL APPEAL BRIEF UNDER 37 CFR § 41.37**

Dear Sir:

Applicant submits this Appeal Brief pursuant to the Notice of Appeal filed in this case on October 10, 2007, the Notice of Panel Decision from Pre-Appeal Brief Review dated December 5, 2007 and the Notification dated January 30, 2008.

The fee for this Appeal Brief is being paid electronically via the USPTO EFS. The Board is also authorized to deduct any other amounts required for this appeal brief and to credit any amounts overpaid to Deposit Account. No. 502264.

# I. **REAL PARTY IN INTEREST - 37 CFR § 41.37(c)(1)(i)**

The real party in interest is the assignee, Dell Products L.P., as named in the caption above and as evidenced by the assignment set forth at Reel 011372, Frame 0346.

# II. RELATED APPEALS AND INTERFERENCES - 37 CFR § 41.37(c)(1)(ii)

Based on information and belief, there are no appeals or interferences that could directly affect or be directly affected by or have a bearing on the decision by the Board of Patent Appeals and Interferences in the pending appeal.

# III. <u>STATUS OF CLAIMS - 37 CFR § 41.37(c)(1)(iii)</u>

Claims 1-11 and 14-22 are pending in the application. Claims 12 and 13 have been cancelled. Claims 1-11 and 14-22 stand rejected. The rejection of claims 1-11 and 14-22 is appealed. Appendix "A" contains the full set of pending claims.

# IV. STATUS OF AMENDMENTS - 37 CFR § 41.37(c)(1)(iv)

No amendments after final have been requested or entered.

### V. SUMMARY OF CLAIMED SUBJECT MATTER - 37 CFR § 41.37(c)(1)(v)

The present invention, as set forth by independent claim 1, relates to a method for a customer to evaluate performance of a supplier where the supplier includes at least one of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider (see e.g., Page 1, Lines 10-17). The method includes receiving a first evaluation of the supplier submitted electronically by a team member of a customer of the supplier into a customer website where the first evaluation is based upon at least one experience of the team member with the supplier (see e.g., Page 6, Lines 22-27), receiving a second evaluation of the supplier submitted electronically by a team leader of the customer into a customer website where the second evaluation is based upon at least one experience of the team member with the supplier (see e.g., Page 7, Lines 5-17), receiving a third evaluation of the supplier submitted electronically by the supplier into a customer website where the supplier is part of an organization that is external to the customer (see e.g., Page 6, Line 30-Page 7, Line 4), and generating an indicia of a supplier's performance based on the first, second and third evaluation where the supplier is chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider (see e.g., Page 9, Lines 5-10).

The present invention, as set forth by independent claim 9, relates to a system for evaluating a supplier where the supplier includes at least one of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider and which includes a computer system(see e.g., Page 1, Lines 10-17). The computer system includes a computer program product encoded in computer readable media and is operable to receive a first evaluation of a supplier based upon at least one experience of the team member with the supplier submitted by a team member of a customer of the supplier (see e.g., Page 6, Lines 22-27), receive a second evaluation of the supplier based upon at least one experience of the team leader with the supplier being submitted by a team leader of the customer (see e.g., Page 7, Lines 5-17), receive a third evaluation of the supplier submitted by the supplier who is part of an organization that is external to the customer, and generating an indicia of the supplier's performance based on the first, second and third evaluation (see e.g., Page 6, Line 30-Page 7, Line 4). The supplier is chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider (see e.g., Page 1, Lines 10-17).

The present invention, as set forth by independent claim 14, relates to a computer program product encoded in computer readable media (see e.g., Page 8, Line 14-Page 5, Line 7). The computer program product includes instructions, executable on a computer system, configured to receive a first evaluation based upon at least one experience of the team leader with the supplier of a supplier submitted electronically by a team member of a customer of the supplier (see e.g., Page 6, Lines 22-27), receive a second evaluation based upon at least one experience of the team leader with the supplier of a supplier submitted electronically by a team leader of the customer (see e.g., Page 7, Lines 5-17), receive a third evaluation of the supplier who is part of an organization that is external to the customer submitted electronically by the supplier and generate an indicia of the performance of the supplier based upon the first, second and third evaluations (see e.g., Page 6, Line 30-Page 7, Line 4). The supplier is chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider (see e.g., Page 1, Lines 10-17).

The present invention, as set forth by independent claim 15, relates to a system for evaluating a supplier who is part of an organization that is external to a customer which includes a computer system (see e.g., Page 6, Line 30-Page 7, Line 4). The computer system includes a

data storage device (see e.g., Page 4, Lines 25-29). The data storage device stores data for a supplier performance among suppliers supplying a class of components (see e.g., Page 9, Lines 17-25). The data includes data representing quality of components supplied by each supplier, data representing cost of components supplied by each supplier, data representing availability of the components from each supplier, data representing service performance of each supplier, and data representing a top performing vendor among the suppliers supplying the class of components (see e.g., Page 10, Lines 15-26). The supplier is chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider (see e.g., Page 1, Lines 10-17).

The present invention, as set forth by independent claim 17, relates to a method of evaluating the performance of a supplier who is part of an organization that is external to a customer (see e.g., Page 6, Line 30-Page 7, Line 4). The performance of the supplier is determined from at least one of a group. The method includes determining a best supplier in the class of suppliers, where the class of suppliers are those suppliers supplying a component to a manufacturer and where the determination is performed by a computer system (see e.g., Page 9, Lines 17-25). The supplier is chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider (see e.g., Page 1, Lines 10-17).

The present invention, as set forth by independent claim 21, relates to a method of evaluating the performance of a supplier who is part of an organization that is external to a customer (see e.g., Page 6, Line 30-Page 7, Line 4). The performance of the supplier is determined from at least one of a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider (see e.g., Page 1, Lines 10-17). The method includes receiving a first evaluation of the supplier based upon at least one experience of the team member with the supplier submitted electronically by a team member of a customer of the supplier (see e.g., Page 6, Lines 22-27), receiving a second evaluation of the supplier based upon at least one experience of the team leader with the supplier submitted electronically by a team leader of the customer (see e.g., Page 7, Lines 5-17), and generating an indicia of a supplier's performance based on the first and second evaluation (see e.g., Page 6, Line 30-Page 7, Line 4). The supplier is chosen from a group consisting of a

manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider (see e.g., Page 1, Lines 10-17).

# VI. GROUNDS OF REJECTION TO BE REVIEWED ON APPEAL - 37 CFR § 41.37(c)(1)(vi)

Claims 1 - 11, 14 - 16, 21 and 22 stand rejected under 35 U.S.C. § 101 as directed to non-statutory subject matter. Claims 1 - 3, 9, 12 - 14 and 21 stand rejected over Powers, U.S.

Publication No. 2002/0040309 (Powers) in view of PRTM's Performance Management Group benchmarking service described in "Supply Chain Council presentation of May 12, 1999" (Reference C). Claims 4 -8, 10, 11 and 22 stand rejected over Powers in view of PRTM's Performance Management Group benchmarking service described in Supply Chain Council's Webpage Newsletter of November 1998 describing PRTM's Online Supply-Chain Benchmarking, Pages 4 – 5" (Reference A), "PRTM Webarchive.org webpage dated December 5, 1998" (Reference B), and "Supply Chain Council presentation of May 12, 1999" (Reference C), PRTM press release, "High-Tech Management Consultants PRTM Launch Online Benchmarking Company," March 1999, pp. 1-2 (Reference D), and PRTM press release, "University of Michigan/OSAT and The Performance Measurement Group Launch a New Benchmarking Initiative for the Automotive Industry," January 21, 2000 (Reference E) (all generally referred to as the PRTM documents or PRTM). Claims 15 - 20 stand rejected over the PRTM documents. These rejections are requested reviewed.

# VII. ARGUMENT - 37 CFR § 41.37(c)(1)(vii)

# Claims 1 - 11, 14 - 16, 21 and 22 Are Directed Toward Statutory Subject Matter

Claims 1 - 11, 14 - 16, 21 and 22 stand rejected under 35 U.S.C. § 101 as directed to non-statutory subject matter. More specifically, the Examiner set forth:

Regarding independent Claims 1, 9, 14 and 21, the claims cite steps for providing an assessment of a supplier. The claims provide for a tangible result and a result that has utility, however the steps do not provide for a concrete result.

These steps would provide an output (i.e. a supplier rating) that is substantially different, depending on the individual that is utilizing the claim steps.

Thus, one individual using the claimed invention could realize a substantially different outcome than another individual, even assuming that they had the same experience with a supplier. Because the claims may be used as such to provide different outcomes, the invention as claimed does not provide for a result that is substantially repeatable, and therefore does not provide a concrete result.

Because Claims 1, 9, 14 and 21 do not provide for a concrete result, these claims are rejected under 35 USC 101. Claims 2-8, 10, 11 and 22 depend on Claims 1, 9, 14 and 21, they are also not statutory under 35 USC 101 at least for the reasons given above (Office Action, Pages 4-5).

However, the examiner has misstated the requirements for a claim to be statutory. It is respectfully submitted that the Examiner is misapplying the statutory requirement that the claims "produce a result that is substantially repeatable." (Final Office Action dated July 10, 2006, page 3.) When discussing the concrete result requirement patentable subject matter for computer related inventions, the MPEP sets forth:

Another consideration is whether the invention produces a "concrete" result. Usually, this question arises when a result cannot be assured. In other words, the process must have a result that can be substantially repeatable or the process must substantially produce the same result again. *In re Swartz*, 232 F.3d 862, 864, 56 USPQ2d 1703, 1704 (Fed. Cir. 2000) (where asserted result produced by the claimed invention is "irreproducible" claim should be rejected under section 101). The opposite of "concrete" is unrepeatable or unpredictable. Resolving this question is dependent on the level of skill in the art. For example, if the claimed invention is for a process which requires a particular skill, to determine whether that process is substantially repeatable will necessarily require a determination of the level of skill of the ordinary artisan in that field. An appropriate rejection under 35 U.S.C. 101 should be accompanied by a lack of enablement rejection under 35 U.S.C. 112, paragraph 1, where the invention cannot operate as intended without undue experimentation. *See infra*. (MPEP 2106(IV)(2)(c).

In the present application, the claims as a whole accomplish the concrete result of evaluating a supplier. Just because different individuals might provide different evaluations which would result in a different indicia of the supplier's performance, this indicia is in fact "concrete" in that the same input by the same individual would result in the same output.

Accordingly, it is respectfully submitted that claims 1 - 11, 14 - 16, 21 and 22 are statutory.

# Claims 1 - 22 Are Allowable Over Powers and the PTRM Documents

The present invention generally relates to evaluating a customer's suppliers. The invention teaches a method for electronically compiling analysis of a supplier's performance from team members, the supplier and a team leader. The invention discloses several measures of efficiency of each supplier and further discloses reports to compare suppliers to other suppliers of the same, or similar, components. Additional reports can be generated to show historical trend of the supplier's performance. An embodiment of the invention allows suppliers to review their final scorecards and compare their scorecards to other suppliers of the same, or similar, components.

Powers generally relates to evaluation tools and discloses a performance evaluation system which uses productivity and quality data to evaluate the performance of an individual, group, process or other suitable type of item or operation. (See, e.g., Powers, ¶21.) The system is deployed on a three tiered architecture having a client space, a server application space and a database space. (See, e.g., Powers, ¶22.) Powers discloses a plurality of types of users that provide information to the evaluation system, these users include a sales manager, a product manager and a product agent. (See, e.g., Powers ¶¶ 38, 40 and 44 and Powers Figures 2 and 3.) However, Powers does not disclose as one of these types of users the actual supplier or vendor being evaluated.

Reference A of the PRTM documents discloses that the performance measurement group (PMG), a subsidiary of Pittiglio Rabin Todd & McGrath (the PRTM organization), was selected to undertake a new benchmarking study. The benchmarking study is intended to provide an online subscription series to map companies' supply-chain data to a predefined council model. The subscription series is intended to offer cross industry reports that analyze key drivers of supply-chain performance, key metrics for measuring overall supply-chain performance and drilling down into specific functional areas, comparative performance data from companies of a variety of industries, best practices of top performers and online historical supply-chain benchmarking data for trending purposes (Reference A, pages 4 and 5.) Reference B of the PRTM documents sets forth an apparent marketing document of the PRTM organization which discusses benchmarking studies that PRTM conducts for its clients. Reference C of the PRTM

documents discloses a slide presentation which presents a representative analysis of a supply chain scorecard. The metrics include data on delivery performance and quality, flexibility and responsiveness, cost and assets. (Reference C, page 22.)

When discussing the various evaluations that are specifically claimed, the Examiner cites to a plurality of portions of Powers and sets forth:

Paragraph 21 line 3-5, performance evaluation system evaluates performance of a group, including for a supplier.

Paragraph 44, line 2-6, 11, Users use the performance evaluation system to enter evaluations into the system (Office Action, Page 6).

#### as well as:

Figure 2 #104, product manager is a user of the system. The rest of Figure 2 shows a plurality of users who would enter evaluations into the system (Office Action, Page 7).

Paragraph 44 line 2-6, 11, product B manager (user 35) can use the performance evaluation system to enter evaluations. The users are the people in the system that perform the evaluations (Office Action, Page 7).

#### as well as:

Paragraph 44 line 2-6, 9, service manager (user 10) can use the performance evaluation system to enter evaluations. The service manager is head of a group that supplies service to the rest of the organization.

Figure 2, the service organization contains three members, a service manager (user 10), and service agents (users 11 and 12). A service manager evaluating the service organization would include providing at least a third evaluation.

Paragraph 36 line 3-6, users can access the performance evaluation system over the internet to enter evaluations (Office Action, Page 8).

Some of the portions of Powers to which the Examiner refers set forth:

the performance evaluation system 10 uses productivity and quality data to evaluate the performance of an individual, group, process or other suitable type of item or operation. (Powers, ¶ 0021, lines 3-5, emphasis added.)

#### as well as:

The users are people in the performance evaluation system 10 that perform the evaluations and that carry out the various tasks associated with the evaluation process

such as defining all of the information needed to perform the evaluations. The user IDs may be any suitable identifier operable to uniquely identify the users. For the call center 100 of FIG. 2, the users are the system administrator (user 1), the service manager (user 10), the technical manager (user 20), the sales manager (user 30), the product A manager (user 31), and the product B manager (user 35). (Powers  $\P$  00044, lines 2 – 11.)

Additionally, the Examiner sets forth:

Figure 3 #124, para 39, Although Powers teaches that an internal service provider (i.e. supplier) can be evaluated by the invention, the description of the type of supplier as cited does not add patentable weight to the claim and is considered by the examiner to be nonfunctional descriptive material. The receiving of 3 evaluation reports to generate an indicia, as cited, is not structurally changed by specifying who is providing the reports (Office Action, Page 9).

However, it is respectfully submitted that Powers does not disclose or suggest a method for a customer to evaluate performance of a supplier, much less the specific elements claimed when performing the method. These deficiencies of Powers are not cured by the PRTM documents.

More specifically, Powers and the PRTM documents, taken alone or in combination, do not teach or suggest a method for a customer to evaluate performance of a supplier where the supplier includes at least one of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider, much less such a method which includes receiving a first evaluation of the supplier submitted electronically by a team member of a customer of the supplier into a customer website where the first evaluation is based upon at least one experience of the team member with the supplier, receiving a second evaluation of the supplier submitted electronically by a team leader of the customer into a customer website where the second evaluation is based upon at least one experience of the team member with the supplier, receiving a third evaluation of the supplier submitted electronically by the supplier into a customer website where the supplier is part of an organization that is external to the customer, and generating an indicia of a supplier's performance based on the first, second and third evaluation where the supplier is chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider, all as required by claim 1. Accordingly, claim 1 is allowable over Powers and the PRTM documents. Claims 2 - 8 depend from claim 1 and are allowable for at least this reason.

Powers and the PRTM documents, taken alone or in combination, do not teach or suggest a system for evaluating a supplier where the supplier includes at least one of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider, much less such a system which includes a computer program product encoded in computer readable media and is operable to receive a first evaluation of a supplier submitted by a team member of a customer of the supplier based upon at least one experience of the team member with the supplier, receive a second evaluation of the supplier submitted by a team leader of the customer based upon at least one experience of the team leader with the supplier, receive a third evaluation of the supplier submitted by the supplier who is part of an organization that is external to the customer, and generating an indicia of the supplier's performance based on the first, second and third evaluation and the supplier is chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider, all as required by claim 9. Accordingly, claim 9 is allowable over Powers and the PRTM documents. Claims 10 and 11 depend from claim 9 and are allowable for at least this reason.

Powers and the PRTM documents, taken alone or in combination, do not teach or suggest a computer program product encoded in computer readable media where the computer program product includes instructions, executable on a computer system, configured to receive a first evaluation submitted electronically by a team member of a customer of the supplier *based upon at least one experience of the team leader with the supplier of a supplier*, receive a second evaluation of a supplier submitted electronically by a team leader of the customer *based upon at least one experience of the team leader with the supplier*, receive a third evaluation of the supplier who is part of an organization that is external to the customer submitted electronically by the supplier and generate an indicia of the performance of the supplier based upon the first, second and third evaluations *and the supplier is chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider*, all as required by claim 14. Accordingly, claim 14 is allowable over Powers and the PRTM documents.

Powers and the PRTM documents, taken alone or in combination, do not teach or suggest a system for evaluating a supplier which includes a computer system which includes instructions, executable on a computer system, configured to receive a first evaluation submitted electronically by a team member of a customer of the supplier based upon at least one experience of the team leader with the supplier of a supplier, receive a second evaluation of a supplier submitted electronically by a team leader of the customer based upon at least one experience of the team leader with the supplier, receive a third evaluation of the supplier who is part of an organization that is external to the customer submitted electronically by the supplier and generate an indicia of the performance of the supplier based upon the first, second and third evaluations and the supplier is chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider, all as required by claim 15. Accordingly, claim 15 is allowable over Powers and the PRTM documents. Claim 16 depends from claim 15 and is allowable for at least this reason.

Powers and the PRTM documents, taken alone or in combination, do not teach or suggest a method of evaluating the performance of a supplier who is part of an organization that is external to a customer where the performance of the supplier is determined from at least one of a group and the method includes determining a best supplier in the class of suppliers, where the class of suppliers are those suppliers supplying a component to a manufacturer where the determining is performed by a computer system the supplier is chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider, all as required by claim 17. Accordingly, claim 17 is allowable over Powers and the PRTM documents. Claims 18 - 20 depend from claim 17 and are allowable for at least this reason.

Powers and the PRTM documents, taken alone or in combination, do not teach or suggest a method of evaluating the performance of a supplier who is part of an organization that is external to a customer where the performance of the supplier is determined from *at least one of a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider*, much less such a method which includes receiving a first evaluation of the supplier submitted electronically by a team member of a customer of the supplier *based upon at least one experience of the team member with the supplier*, receiving a second evaluation of the supplier submitted electronically by a team leader of the customer *based upon at least one experience of the team leader with the supplier*, and generating an indicia of a

supplier's performance based on the first and second evaluation, all as required by claim 21. Accordingly, claim 21 is allowable over Powers and the PRTM documents. Claim 22 depends from claim 21 and is allowable for at least this reason.

# VIII. CLAIMS APPENDIX - 37 CFR § 41.37(c)(1)(viii)

A copy of the pending claims involved in the appeal is attached as Appendix A.

# IX. EVIDENCE APPENDIX - 37 CFR § 41.37(c)(1)(ix)

None

# X. RELATED PROCEEDINGS APPENDIX - 37 CFR § 41.37(c)(1)(x)

There are no related proceedings.

# XI. <u>CONCLUSION</u>

For the reasons set forth above, Applicant respectfully submits that the rejection of pending Claims 1-11 and 14-22 is unfounded, and requests that the rejection of claims 1-11 and 14-22 be reversed.

Respectfully submitted,

/Stephen A. Terrile/

Stephen A. Terrile Attorney for Applicant(s) Reg. No. 32,946

### CLAIMS APPENDIX "A" - 37 CFR § 41.37(c)(1)(viii)

- 1. A computer-implemented method for a customer to evaluate performance a supplier, the supplier including at least one of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider, the method comprising:
  - receiving a first evaluation of the supplier submitted electronically by a team member of a customer of the supplier into a customer website, the first evaluation being based upon at least one experience of the team member with the supplier;
  - receiving a second evaluation of the supplier submitted electronically by a team leader of the customer into a customer website, the second evaluation being based upon at least one experience of the team leader with the supplier;
  - receiving a third evaluation of the supplier submitted electronically by the supplier into a customer website, the supplier being part of an organization that is external to the customer;
  - storing the first evaluation, the second evaluation and the third evaluation in a computer readable media; and
  - generating an indicia of a supplier's performance based on the first, second and third evaluation, the supplier being chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider, the indicia being stored on a computer readable media.
  - 2. The computer-implemented method as recited in claim 1, further comprising: generating and providing a report representing the indicia of the supplier's performance.
  - 3. The computer-implemented method as recited in claim 1, further comprising: providing access for the supplier to view electronically the indicia of the supplier's performance.
  - 4. The computer-implemented method as recited in claim 1, further comprising: providing access for the supplier to view electronically an indicia of the performance of all suppliers of a class of components.

- 5. The computer-implemented method as recited in claim 1, further comprising: communicating an indicia of the performance of the supplier to members of a manufacturing organization.
- 6. The computer-implemented method as recited in claim 1, further comprising: analyzing the performance of a supplier based on the performance of the best supplier in the class of suppliers.
- 7. The computer-implemented method as recited in claim 1, further comprising: analyzing the performance of a supplier based on improvements required by a manufacturer.
- 8. The computer-implemented method as recited in claim 1, further comprising: agreeing to future performance targets.
- 9. A system for evaluating a supplier, the supplier including at least one of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider, comprising;
  - a computer system, the computer system including a computer program product encoded in computer readable media, the computer program operable to:
    - receive a first evaluation of a supplier submitted by a team member of a customer of the supplier, the first evaluation being based upon at least one experience of the team member with the supplier;
    - receive a second evaluation of the supplier submitted by a team leader of the customer, the second evaluation being based upon at least one experience of the team leader with the supplier;
    - receive a third evaluation of the supplier submitted by the supplier, the supplier being part of an organization that is external to the customer;
    - store the first evaluation, the second evaluation and the third evaluation in a computer readable media;

generate an indicia of the supplier's performance based on the first, second and third evaluation; and,

store the indicia in a computer readable media.

- 10. The system as recited in claim 9, wherein the computer system is configured to communicate over a network and to receive evaluations submitted from a second computer system across the network.
- 11. The system as recited in claim 10, wherein the network is a public global communication network.
- 14. A computer program product encoded in computer readable media, the computer program product comprising:

instructions, executable on a computer system, configured to:

- receive a first evaluation of a supplier submitted electronically by a team member of a customer of the supplier, the first evaluation being based upon at least one experience of the team member with the supplier;
- receive a second evaluation of a supplier submitted electronically by a team leader of the customer, the second evaluation being based upon at least one experience of the team leader with the supplier;
- receive a third evaluation of the supplier submitted electronically by the supplier, the supplier being part of an organization that is external to the customer;
- store the first evaluation, the second evaluation and the third evaluation in a computer readable media;
- generate an indicia of the performance of the supplier based upon the first, second and third evaluations, the supplier being chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider; and,

store the indicia in a computer readable media.

15. A system for evaluating a supplier, the supplier being part of an organization that is external to a customer, comprising:

a computer system, the computer system including a data storage device, the data storage device storing data for a supplier performance among suppliers supplying a class of components, comprising:

data representing quality of components supplied by each supplier;
data representing cost of components supplied by each supplier;
data representing availability of the components from each supplier;
data representing service performance of each supplier; and
data representing a top performing vendor among the suppliers supplying the class of
components, the supplier being chosen from a group consisting of a manufacturer
manufacturing a component, an assembler assembling a component, a vendor and
a service provider.

- 16. The system as recited in claim 15, further comprising:
- a server, wherein the computer system and the server are configured to communicate over a network and receive evaluations submitted from a second computer system across the network.
- 17. A method of evaluating the performance of a supplier, the supplier being part of an organization that is external to a customer, the performance of the supplier determined from at least one of a group, comprising:
  - determining a best supplier in the class of suppliers, wherein the class of suppliers are those suppliers supplying a component to a manufacturer, the determining being performed by a computer system, the supplier being chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider.
  - 18. The method as recited in claim 17, further comprising: determining an indicia of quality of a component supplied by the supplier to the manufacturer.

- 19. The method as recited in claim 17, further comprising: determining a cost of a component provider by a supplier.
- 20. The method as recited in claim 17, further comprising: determining an indicia of availability of components supplied by a supplier.
- 21. A computer implemented method of evaluating the performance of a supplier, the supplier being part of an organization that is external to a customer, the performance of the supplier determined from at least one of a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider, the method comprising:
  - receiving a first evaluation of the supplier submitted electronically by a team member of a customer of the supplier, the first evaluation being based upon at least one experience of the team member with the supplier;
  - receiving a second evaluation of the supplier submitted electronically by a team leader of the customer, the second evaluation being based upon at least one experience of the team leader with the supplier;
  - storing the first evaluation and the second evaluation in a computer readable media; generating an indicia of a supplier's performance based on the first and second evaluation, the supplier being chosen from a group consisting of a manufacturer manufacturing a component, an assembler assembling a component, a vendor and a service provider; and,

storing the indicia in the computer readable media.

22. The computer implemented method as recited in claim 21, further comprising: communicating an indicia of the performance of the supplier to members of a manufacturing organization.

# EVIDENCE APPENDIX - 37 CFR § 41.37(c)(1)(ix)

None

# RELATED PROCEEDINGS APPENDIX - 37 CFR § 41.37(c)(1)(x)

There are no related proceedings.